

BIOPAK COMPOST SERVICE



In our ongoing effort to reduce the environmental impact of our products, we have launched an organic waste collection service to organically recycle all your food and compostable packaging. A revolution designed to close the loop, divert waste from landfill, and stop plastic pollution. We make no direct profit from this initiative. Our ultimate goal is a zero waste economy.

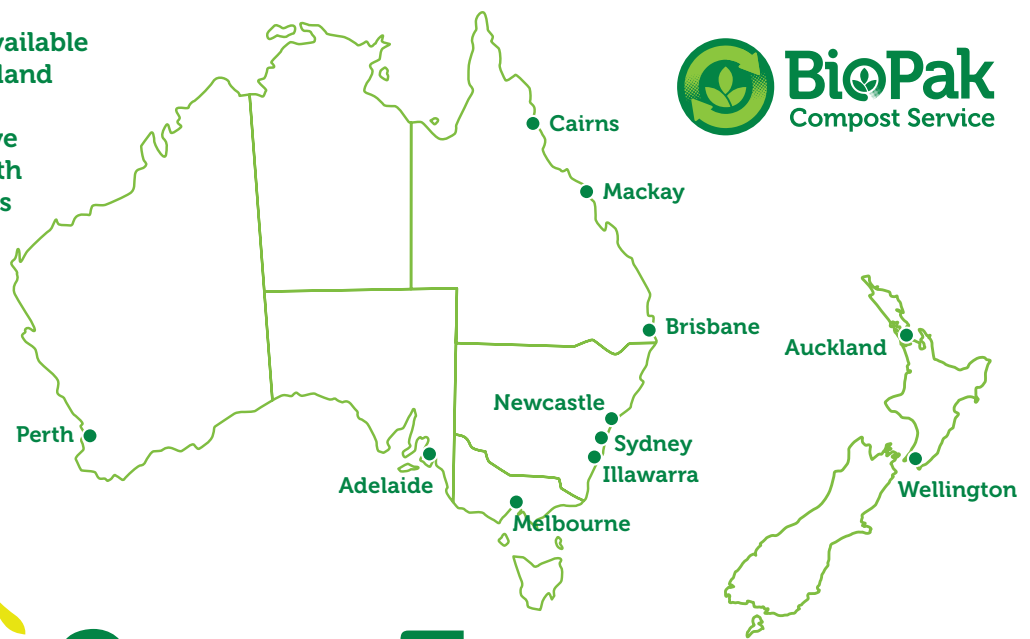
What are the benefits of participating in this initiative?

Unlike other companies in the market, we offer certified commercially compostable products (yes, they can be turned into soil for real!), and offer a holistic solution to all the products we offer, not just cups.

Change is in your hands.

Sign up today. Complete and return the attached contract to compost@biopak.com.au

With our compostable packaging solutions available Australia and New Zealand wide and our compost collection service active in 1,800 postcodes (with more added weekly) it's never been easier for businesses to move towards zero waste.



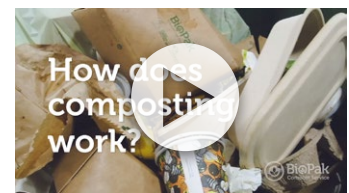
1 Dispose of your organic waste (food scraps and compostable packaging) into the BioPak green bin



2 We will collect weekly or more frequently on request.



3 We will turn your organic waste into compost within 8 weeks.



Watch this video on how composting works

Bioplastic bags can be purchased through BioPak. (not required)



Point of sale counter cards and window stickers will be provided to communicate your sustainability initiatives.



Choose BioPak and give back 7.5% of profits to **positive change**

02 8060 9000
compost@biopak.com.au
www.biopak.com/compost

BioPak
 It doesn't cost the earth

Eligible zones in Mackay

Alexandra	Dolphin Heads	Hay Point	Richmond
Alligator Creek	Dumbleton	Homebush	Rosella
Andergrove	Dundula	Mackay West	Rural View
Bakers Creek	Dunnrock	Mcewens Beach	Sandiford
Balberra	East Mackay	Mount Jukes	Slade Point
Balnagowan	Eimeo	Mount Pleasant	South Mackay
Beaconsfield	Erakala	Munbura	Te Kowai
Belmunda	Foulden	Nindaroo	The Leap
Blacks Beach	Glenella	North Mackay	West Mackay
Cape Hillsborough	Grasstree Beach	Ooralea	
Chelona	Habana	Paget	
Cremorne	Haliday Bay	Racecourse	

But restricted to the following service areas within:



Mackay City
East Mackay
West Mackay
South Mackay
North Mackay
Mount Pleasant
Glenella
Mackay Harbour
Andergrove

Areas that we can service for additional fee (contact us to enquire about pricing):

Slade Point
Beaconsfield
Rural View
Eimeo
Blacks Beach
Dolphins Head
Bucasia
Shoal Point
Ooralea

Service details

This contract outlines our 12 month BioPak Compost Service contract. Please enter your details and commence within the next 5 business days.

BioPak Compost Service Pricing			
Bin size	Pick up fees	Maximum weight limit per bin	Bin price (one-off purchase)
 120L	\$12/pick-up + GST	30kg	\$60.00
 240L	\$12/pick-up + GST x2 bins \$15/pick-up + GST x6 bins \$20/pick-up + GST	30kg	\$85.00

*Excess weight charges will apply to each kilogram over the maximum weight limited stated above.

Company & location details

Company name: _____

BioPak packaging customer: YES NO

Buying BioPak packaging from: BIOPAK OTHER (please list) _____

If you have more than five locations please include additional addresses in your email.

Location 1

Contact Name	Contact Email	Phone
<input type="text"/>	<input type="text"/>	<input type="text"/>
Street Address	Suburb	Postcode
<input type="text"/>		

24 Site Access Considerations

Bin Size	Quantity	Organics Pickup	Rental Required	Bin Lock Required
120L	<input type="text"/>	<input type="checkbox"/> MONDAY <input type="checkbox"/> WEDNESDAY <input type="checkbox"/> FRIDAY	<input type="checkbox"/> YES <input type="checkbox"/> NO	<input type="checkbox"/> YES <input type="checkbox"/> NO
240L	<input type="text"/>	<input type="checkbox"/> MONDAY <input type="checkbox"/> WEDNESDAY <input type="checkbox"/> FRIDAY	<input type="checkbox"/> YES <input type="checkbox"/> NO	<input type="checkbox"/> YES <input type="checkbox"/> NO

Location 2

Contact Name	Contact Email	Phone
<input type="text"/>	<input type="text"/>	<input type="text"/>
Street Address	Suburb	Postcode
<input type="text"/>		

24 Site Access Considerations

Bin Size	Quantity	Organics Pickup	Rental Required	Bin Lock Required
120L	<input type="text"/>	<input type="checkbox"/> MONDAY <input type="checkbox"/> WEDNESDAY <input type="checkbox"/> FRIDAY	<input type="checkbox"/> YES <input type="checkbox"/> NO	<input type="checkbox"/> YES <input type="checkbox"/> NO
240L	<input type="text"/>	<input type="checkbox"/> MONDAY <input type="checkbox"/> WEDNESDAY <input type="checkbox"/> FRIDAY	<input type="checkbox"/> YES <input type="checkbox"/> NO	<input type="checkbox"/> YES <input type="checkbox"/> NO

BioPak Compost Service

Location 3

Contact Name Contact Email Phone

Street Address Suburb Postcode

24 Site Access Considerations

Bin Size	Quantity	Organics Pickup			Rental Required		Bin Lock Required	
120L	<input type="text"/>	<input type="checkbox"/> MONDAY	<input type="checkbox"/> WEDNESDAY	<input type="checkbox"/> FRIDAY	<input type="checkbox"/> YES	<input type="checkbox"/> NO	<input type="checkbox"/> YES	<input type="checkbox"/> NO
240L	<input type="text"/>	<input type="checkbox"/> MONDAY	<input type="checkbox"/> WEDNESDAY	<input type="checkbox"/> FRIDAY	<input type="checkbox"/> YES	<input type="checkbox"/> NO	<input type="checkbox"/> YES	<input type="checkbox"/> NO

Location 4

Contact Name Contact Email Phone

Street Address Suburb Postcode

24 Site Access Considerations

Bin Size	Quantity	Organics Pickup			Rental Required		Bin Lock Required	
120L	<input type="text"/>	<input type="checkbox"/> MONDAY	<input type="checkbox"/> WEDNESDAY	<input type="checkbox"/> FRIDAY	<input type="checkbox"/> YES	<input type="checkbox"/> NO	<input type="checkbox"/> YES	<input type="checkbox"/> NO
240L	<input type="text"/>	<input type="checkbox"/> MONDAY	<input type="checkbox"/> WEDNESDAY	<input type="checkbox"/> FRIDAY	<input type="checkbox"/> YES	<input type="checkbox"/> NO	<input type="checkbox"/> YES	<input type="checkbox"/> NO

Location 5

Contact Name Contact Email Phone

Street Address Suburb Postcode

24 Site Access Considerations

Bin Size	Quantity	Organics Pickup			Rental Required		Bin Lock Required	
120L	<input type="text"/>	<input type="checkbox"/> MONDAY	<input type="checkbox"/> WEDNESDAY	<input type="checkbox"/> FRIDAY	<input type="checkbox"/> YES	<input type="checkbox"/> NO	<input type="checkbox"/> YES	<input type="checkbox"/> NO
240L	<input type="text"/>	<input type="checkbox"/> MONDAY	<input type="checkbox"/> WEDNESDAY	<input type="checkbox"/> FRIDAY	<input type="checkbox"/> YES	<input type="checkbox"/> NO	<input type="checkbox"/> YES	<input type="checkbox"/> NO

BioPak Compost Service Terms & Conditions

Payment details

All BioPak Compost Services are charged in the first week of every month to your nominated credit card, detailed below. In the case of default payments, your service will be suspended till payment is made.

Accounts name	<input type="text"/>	Accounts email	<input type="text"/>
Accounts phone	<input type="text"/>		

Nominated credit card

Credit card type	<input type="checkbox"/> Visa <input type="checkbox"/> Mastercard	Name on card	<input type="text"/>
Card number	<input type="text"/>	Card expiry	<input type="text"/> <input type="text"/>
		CCV	<input type="text"/>

1. Interpretation

(a) “Charges” shall mean the service charges as set forth and described overleaf and in these terms and conditions, and may be varied from time to time pursuant to the provisions of this Contract.

(b) “Contract” means these terms and conditions and the provisions overleaf which shall be read and construed together. Should there be any inconsistency between these terms and conditions and the provisions overleaf, these terms and conditions shall prevail.

(c) “Customer” means the person, firm or corporation named overleaf for whom the Supplier performs or is to perform the Waste Removal Service. If there are two or more persons or entities referred to as the Customer overleaf, then such persons or entities shall be bound by the provisions of this Contract jointly and severally.

(d) “Equipment” means the equipment specified overleaf or such other container or containers either owned or not owned by the Supplier as may be agreed upon from time to time between the Customer and the Supplier and includes any additional or replacement equipment supplied pursuant to this Contract.

(e) “Premises” shall mean the premises to be serviced as noted overleaf.

(f) “Supplier” shall mean BioPak Pty Ltd as indicated overleaf or its related bodies corporate or sub-contractors.

(g) “Organic Waste Removal Service” means the collection and disposal of the waste (including recyclable materials) generated by the Customer within the Premises.

2. The Supplier shall perform for the Customer the Organic Waste Removal Service or such further or other service as may be agreed to from time to time between the Supplier and the Customer, in accordance with all laws and the Supplier shall deliver the Equipment to the Premises for the Charges pursuant to the provisions of this Contract. Days of service may be subject to variation by the Supplier. The Customer may choose to relocate, add or vary the Premises, with the consent of the Supplier. The Customer will notify the Supplier of any relocation or variation to the Premises as soon as reasonably practicable. In terms of this contract, any address change or additional premises as well as any increase in bins collected, can be amended by email confirmation. Such emails will be sufficient in terms of this agreement as permissible amendments.

3. Subcontracting

The Customer agrees that the Supplier may, without the need to obtain any further consent from the Customer, sub-contract all or part of the Waste Removal Service and, where the context requires, reference in these Terms and Conditions to “the Supplier” includes a reference to any person to whom the Supplier has sub-contracted the Waste Removal Service.

BioPak Compost Service

4. Exclusivity, term and renewal

The Customer grants to the Supplier the exclusive right to provide the Waste Removal Service to the Premises for an initial period of twelve (12) months from the date hereof, or such different period as may be set forth overleaf. In the event the Customer terminates this Contract other than pursuant to the terms of this Contract, the Supplier shall be entitled to receipt from the Customer as liquidated damages a sum calculated on the following basis:

(a) If there are six (6) or more months to run before the end of the then current term in this Contract, six (6) times the average monthly charge over the last twelve (12) months; or

(b) If there is less than six (6) months to run on the then current term of this Contract, a sum equal to the then latest average monthly charge over the last twelve (12) months multiplied by the number of months remaining to the end of the then current term.

The parties acknowledge that the amount calculated in accordance with paragraph (a) or (b) above (as the case may be) represents a genuine pre-estimate of the damages that the Supplier will sustain as a result of termination of this Contract by the Customer.

5. Payment

The Customer's nominated credit card will be charged for the month prior during the first week of every month for the agreed service, including any excess and futile charges. If the payment defaults for any reason the Customer will be notified and the Supplier will charge the credit card again in forty eight (48) hours after the first charge. If the payment defaults again the Organic Waste Removal Service will be suspended.

6. Equipment

The Supplier shall deliver to the Premises such further and other equipment in addition or in substitution for the Equipment as the Supplier may from time to time consider necessary to properly perform the Organic Waste Removal Service and the Charges shall be varied according to the type of equipment added to or substituted for the Equipment at the then current rates charged by the Supplier for such Equipment. The Supplier will notify the Customer of the current rates for such equipment prior to delivery. Such Equipment must remain on the Premises and the Equipment shall be and remain at all times the property of the Supplier. The Customer must not use any mechanical means to compact material in the Equipment without first obtaining the Supplier's consent in writing and must not allow any person to be inside the Equipment.

7. Charges

The Supplier may adjust the Charges if such an adjustment in the Charges is based on an increase in any regulatory or governmental body imposed disposal fees or levies, taxes and other regulatory and governmental body imposed charges, and an increase in the Consumer Price Index (All Groups) as published by the Australian Bureau of Statistics from time to time. The Supplier may also adjust the Charges as a result of and to the extent of a change in the Supplier's costs where the Customer exceeds the estimated weights or volumes expressly stated on the first page of this Contract.

8. Service hours

The Organic Waste Removal Service shall be performed by the Supplier during such hours as the Supplier shall at its discretion determine and should the Customer desire such Waste Removal Service to be performed at a time other than during such hours, the Supplier may (but shall be under no obligation to do so) elect to perform the Organic Waste Removal Service at the times requested by the Customer.

9. Force majeure

In the event that any circumstances beyond the reasonable control of the Supplier (including without limitation climatic conditions, a strike, lockout, industrial dispute or shortage of materials) prevents the Supplier from being able to properly service the Equipment or perform its obligations under this Contract, then this Contract may be suspended by the Supplier until such time as the Supplier can properly service the Equipment or perform its obligations under this Contract.

10. Equipment – affixing and removal

The Customer shall pay all costs of affixing any of the Equipment to the Premises where required for the proper operation of such Equipment and the Customer shall pay all costs of the removal of the Equipment or any of the Equipment from the Premises and any damage caused to the Premises by such removal upon termination of this Contract and shall give the Supplier full and free access to the Premises upon termination of this Contract to facilitate such removal.

11. Access

The Customer shall at all times give the Supplier full free and uninterrupted access to the Premises to enable the Waste Removal Service to be performed by the Supplier and to enable the Supplier to service, repair or at the discretion of the Supplier replace the Equipment or any part thereof. The Customer warrants the ground surfaces traversed by the Supplier's vehicles to obtain access to the Equipment are of suitable construction to prevent damage to pavements, kerbs or underground services and also acknowledges that the Supplier shall not be liable to the Customer for any damage thereto resulting from the Supplier's trucks and vehicles accessing the Equipment except in the case of negligence on the part of the Supplier, its agents, employees or sub-contractors.

BioPak Compost Service

16. Weight limit

The Customer must not fill the Equipment beyond the maximum height in which water would rest in the Equipment nor beyond the maximum weight advised by the Supplier to the Customer from time to time. If the Customer is in breach of this clause, the Supplier may as its option, perform the Organic Waste Removal Services and charge the Customer any additional charges as determined by the Supplier in 'Service Details' section.

17. Goods and Services Tax

If goods and services tax or similar value added tax ("GST") is or becomes payable on any supply under the Contract, the Customer must pay the Supplier the GST amount so levied or imposed at the same time as payment of the Charges. The Charges are expressed exclusive of GST.

18. Assignment

The Customer must not assign or novate its interest in this Contract without the prior approval of the Supplier. The Supplier may assign or novate its interest in this Contract at any time by notice to the Customer and the Customer must do all things required to give effect to such assignment or novation. This Contract binds the parties and their respective successors and permitted assigns.

19. Entire Agreement

This Contract constitutes the entire agreement between the Supplier and the Customer for the provision of the Waste Removal Service by the Supplier to the Customer from the Commencement Date and supersedes and merges all prior discussions, representations, demonstrations, negotiations, correspondence, writings, explanations, statements, arrangements and agreements.

CONTRACT ACCEPTANCE

I/we hereby declare the above information to be true and correct. I/we have read and understood the Terms and Conditions overleaf and accept that failure by the Customer to meet these terms and conditions may result in a breach of contract.

Signature _____

Name _____

Date _____

FREQUENTLY ASKED QUESTIONS



What goes in the green bin?

You can place any type of food scrap, leftover, spoiled or out of date food into your organics as well as certified commercially compostable packaging. This includes:

- BioPak certified compostable products
- Fruit and vegetable peels and scraps
- Meat and seafood scraps and bones
- Egg shells
- Dairy products (cheese, yoghurt etc.)
- Bread, pasta, rice, cereal
- Coffee grounds and chaff
- Tea bags
- Out of date food (processed or fresh)
- Confectionery
- Processed food
- Only use BioPak compostable bin liners



What will happen if I put the wrong things in my organics bin?

The wrong materials in your organics bin could contaminate a whole truckload of organics. Contaminated bins will not be collected and you could be charged a futile or contaminated bin fee. Contaminated bins will need to be collected by your general waste collection provider. Your organics bin should only contain food scraps and BioPak compostable packaging. Please place only the correct materials in your organics bin and IF IN DOUBT – LEAVE IT OUT!

Can I put plastic bags in the organics bin?

NO. Plastic bags are not accepted and are classed as contamination in an organics bin. Any bins with plastic bags in them will be rejected and must be sent to landfill.

BioPak compostable bin liners are accepted and are available for purchase. They are however not required.

Do I need to use compostable bin liners?

You don't have to use compostable bin liners. They may however assist you in reducing the need to wash out your kitchen bins.

What happens if my organics bin is not emptied?

As long as you follow our advice about what can or cannot be placed in your organics bin, it will be collected on schedule. If your bin is not contaminated and/or you have removed the contamination, please contact our team on 02 8060 9000. Missed collections will be addressed within 24 hours.

Will my organics bin smell and attract pests?

Food organics can create some odour as they decompose or are over exposed to heat. Some tips include:

- Store your organics bin out of direct sunlight to stop it heating up.
- Freeze bones/scraps of fish, meat, and dairy until the night before collection to avoid odours and pests.
- Place some twigs in the bottom of your organics bin to stop food sticking and help with aeration.
- Place bi-carbonate soda in the bottom of your organics bin to absorb liquids and odours.
- Line the bottom of your bin with scrunched balls of newspaper to absorb liquids.
- Keep some grass clippings or leaves on hand. After placing food scraps in the organics bin, place some grass clippings or leaves on top which will provide cover from pests, and minimise odour.
- Natural fly deterrents include citrus and eucalyptus oils. Place a few drops onto an absorbent cloth and leave in the area where flies are a problem or even attach to bin lids. You could also experiment with citrus peels.

02 8060 9000
compost@biopak.com.au
www.biopak.com/compost

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It doesn't cost the earth

BioPak Compost Service

I don't have an organics bin; can you provide one?

Yes, we provide various bin types and sizes. Please refer to your area-specific contract information.

Can you provide smaller bins for use in the kitchen?

Yes, please contact BioPak for bin size options and pricing.

What happens if my bin gets damaged?

If your bin gets damaged, please contact BioPak to arrange a repair or replacement.

What happens if I required additional bins?

If you require additional bins, please contact BioPak to arrange for an additional bin to be delivered to your business.

What will happen to my food organics?

Your organic waste will be transported to a compost facility for processing. The high nitrogen content from your food scraps makes compost even more nutritious for the soil, establishing a base for trees and plants to grow bigger, faster, stronger, which in turn help to remove contaminants from soil. The compost also increases water holding capacity of soil and maintains soil structure.

As you can see, unlike landfill, this is a sustainable waste management alternative which results in more positive, long term environmental outcomes for our community and environment.

Do I have to participate in this new service?

You do not have to participate in this initiative. We are however, all responsible for generating waste and as such all businesses are encouraged to participate as this as an easy way to help reduce your environmental impact, divert waste from landfill and reduce greenhouse emissions.

Do you service residential buildings or units?

No, we do not service residential buildings at this stage but please contact us via email to discuss your options.

Do you collect food organics only?

Yes, we can collect food organics. Please contact us to discuss this further.

Do you collect from businesses?

Yes, please ask your Office Building Manager to get in contact with us.

Will you provide me with marketing collateral?

YES. We have a wide range of promotional and educational material to communicate the benefits of choosing to divert your organic waste to landfill via the BioPak Compost Service.

We will provide you signage that visually explains the do's and don't. We also provide you with a step-by-step guide on how to educate your staff and customers.

POS signage and sticker



Back of house bin signage



Social Media Toolkit



02 8060 9000
compost@biopak.com.au
www.biopak.com/compost

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Will composting save me money?

Organics are often the heaviest component in a general waste bin as they can contain a lot of liquid.

By removing the organics from your general waste bin and separating individual waste streams to be processed efficiently, you have the potential to reduce your overall waste expenses. Remember, by removing even a visually small amount you could make a considerable saving to your waste collection bill.

Volume vs Weight

On average, organics waste is over **three times heavier** than general waste*

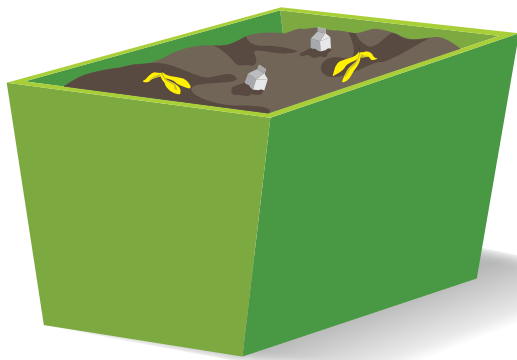
*general waste includes organics

Average weight of a 660 litre general waste bin

Organics component by volume



Same organics component by weight



52.8kg

26%

43%
(81.4%)

9.8kg

weight after organics is removed



Join The BioPak Compost Service, a revolution designed to close the loop, divert waste from landfill, and stop plastic pollution. We make no direct profit from this initiative. Our ultimate goal is a zero waste economy.

Do you have any other questions?



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